

STAFF REPORT

DATE: May 08, 2023
TO: Sacramento Regional Transit Board of Directors
FROM: Lisa Hinz, VP, Security, Safety and Customer Satisfaction
SUBJ: APPROVING THE CONTRACT FOR PURCHASE OF TWO MOBILE CAMERA TRAILER SYSTEMS WITH LRG TECHNOLOGIES, LLC DBA MOBILE PRO SYSTEMS

RECOMMENDATION

Adopt the Attached Resolution.

RESULT OF RECOMMENDED ACTION

Approving the Contract will allow SacRT to purchase of two mobile camera trailers and an online trailer status system with LRG Technologies, LLC doing business as Mobile Pro Systems to be deployed to various SacRT locations and monitored by the Security Operations Center (SOC) to deter and prevent crime.

FISCAL IMPACT

The cost of two mobile camera trailers, including warranty and five years of licensing for a web-based remote dashboard for the trailer status, as well as technical support is \$165,790.70. Funding for this purchase is included in the FY 2023 Operating Budget.

DISCUSSION

The purchase of two mobile camera trailers will further enhance SacRT's continuous focus on security and safety. The two mobile camera trailers will be monitored by the SOC and deployed to various SacRT locations to deter and prevent crime such as theft and vandalism. The trailers will have on-board video storage and also provide a live video feed that will be compatible with SacRT's existing Ocularis Video Management System. The SOC is responsible for monitoring more than 200,000 cameras on SacRT's buses, light rail trains, and at stations and recovering footage from any incident that occurs in the system.

On December 12, 2022, SacRT issued a Request for Proposals (RFP) for two mobile camera trailers. Through the PlanetBids system, 112 vendors were notified and 28 prospective proposers registered to receive the procurement information. Two proposals were received from Industrial Video & Control (IVC) and LRG Technologies, LLC, doing business as Mobile Pro Systems.

The SacRT Legal and Procurement Departments determined that the proposal from IVC had material irregularities that could not be waived (the proposed trailer did not meet the specified minimum requirements), so its proposal was deemed non-responsive. After review by the Evaluation Committee, the proposal from LRG Technologies, LLC was determined to meet SacRT's needs. The price offered by LRG Technologies, LLC was determined to be fair and reasonable by comparison to the other non-responsive proposal received. SacRT will have the option to extend the remote status dashboard and technical support licensing for an additional five years.

RESOLUTION NO. 2023-05-041

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

May 08, 2023

APPROVING THE CONTRACT FOR PURCHASE OF TWO MOBILE CAMERA TRAILER SYSTEMS WITH LRG TECHNOLOGIES, LLC DBA MOBILE PRO SYSTEMS

NOW, THEREFORE, BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Contract for Purchase of Two Mobile Camera Trailers, between Sacramento Regional Transit District, therein referred to as "SacRT," and LRG Technologies, LLC doing business as Mobile Pro Systems, therein referred to as "Contractor," wherein Contractor agrees to provide two mobile camera trailers including warranty and remote status dashboard and technical support for a five-year period for an amount not to exceed \$165,790.70, is hereby approved.

THAT, the Board Chair and General Manager/CEO are hereby authorized and directed to execute the foregoing contract.

PATRICK KENNEDY, Chair

A T T E S T:

HENRY LI, Secretary

By: _____
Tabetha Smith, Assistant Secretary